

Northern Quest Hotel & Casino
100 N Hayford Rd, Airway Heights, WA 99001

Class Group 9

Session 7 Detailed Agenda:

July 20-23, 2026 – Spokane, WA

Monday – July 20th

6:30pm Welcome Reception & Dinner **CASINO room: "The Loft"**
7:45pm Opening session w/ AA Alumni & DAA Northwest Auction guests

Tuesday – July 21st **Meeting Room Kalispel Ballroom**

7:45-8am (15 min) Morning Conversation *Pierre Pons, Penny Wanna, Charlie Vogelheim, Auction Academy*

8-9am (60 min) **Detailing, Shops & CR Q/A** *Len Roll, MAG*

9am (15 min) Break

9:15-10:00am (45 min) **Special Events, Marketing & Promotions "RR Sale"** *Mitzi VanVoorhis, MAG Cultural initiatives & community partnerships*

10:00am (10 min) Break

10:10-10:55m (45 min) **Human Resources** *Ashleigh Mathews, CAR, VP of Human Resources*

10:55-11:25 (30 min) **Holman** *Holly Vallant, CAR, Manager North American Remarketing*

11:25am (75 min) Lunch –Meeting room - Kalispel North/South

12:45m **Depart Hotel for DAA Northwest (meet in hotel lobby)**

Bring your vest

Auction Tour
2:30pm-return to hotel

3-5pm (120-min) **Arbitration pt. 2** *Bryce Beckstrom, CAR ConditionReports.com*

5:00pm **END Session**

6:00pm **Depart Hotel for Dinner Event (meet in hotel lobby)**

6:30pm **BBQ at Bob & Sandy McConkey's home --- McConkey Residence**

Wednesday – July 22nd **Meeting Room - Kalispel Ballroom**

8:45-9am (15 min) Morning Conversation *Pierre Pons, Penny Wanna, Charlie Vogelheim, Auction Academy*

9-9:30am (30 min) **Leadership Intro via Zoom "Pre Grad Homework"** *Rich Levene, Leadership & culture advisor*

9:45am **Depart hotel for DAA Northwest (meet in hotel lobby)**

10am *Auction Sale*
11:15am *Final Depart DAA Northwest, returning to the Hotel (meet in auction lobby)*

11:15am (60 min) Lunch –Meeting room - Kalispel North/South

12:15-1:00pm (45-min) **Multi Listing Remarketing Tool** *Brian M. Shear, President, CR Stream*

1:00-1:40pm (40-min) **The Rental Car Perspective** *David Solt, CAR, Eastern Region Car Sales Director, AVIS Budget*

1:40pm (20 min) Break

2:00-4:45m (2-hrs 45-min) **Leadership styles** *Dr. Shann Ferch, Gonzaga University*

3:30pm Pre-Concert tapas

6:30pm **Depart hotel for Rock & Roll Concert... featuring Sheryl Crow**

Thursday – July 23rd

Depart Spokane