

Class Group 9

Session 2 Detailed Agenda:

April 22-25, 2025 – Phoenix, AZ

Tuesday – April 22nd

Hotel meeting room – TBD

5:30-6:30pm -Pick up conference credentials
NAAA Opening Reception
6:30pm AA Welcome Dinner
8:00pm Opening Session with **Auction Academy Alumni & Special Guests**

Wednesday – April 23rd

7:00am Breakfast Hour – AA provided (in meeting room)

8:00am



Bring your vest

Depart for Metro AA of Phx (est. drive time 35-min)

8:45-10:45am Arrive & get settled

Meet/Greet – F/L Metro Style - QA with:

-Jerry Stiver, GM -Steve Dulley, Controller (C7 Alumni)
-Ron Kemp, FL Mgr. -Bill Westlake, Director-National Accounts
Tour facility

10:45am

Return to hotel

11:30am-4:00pm

ATTEND NAAA Spring Remarketing Exchange

-12-2pm, IAG Luncheon and Speaker
-Conference general sessions

see [NAAA Spring Remarketing Exchange](#)

6:00-10:00pm

Top Golf Dinner & Social Outing - off property

Thursday – April 24th

Hotel meeting room – TBD

7:30am

Breakfast Open (in meeting room)

8:00am

Session Begins

8:15-11:30am

Leadership/Management by Strengths
– A Team-Building Program

David Ibarra, eLeaderTech, Inc.

11:30am-12:45pm

Lunch in meeting room

1:00-1:30pm (30-min)

NAAA Intro

Paul Lips, Executive Director

1:30-2:00pm (30-min)

IAG Intro

Dave Blake, Executive Director

2:00-2:15pm (15-min)

Break

2:15-3:00pm (45-min)

Auction Edge Intro

Kim Waterman, Sr. Account Manager

3:00-3:45pm (45-min)

AutoIMS Intro

Dusti Daniel, Solutions Advisor

Bo Boshell, Sr. Director Client Success

3:45-4:00pm (15-min)

Break

4:00-4:30pm (30-min)

U-Haul

Melanie Glaze, Fleet Remarketing Manager

4:30-5:15pm (45-min)

NextGear Intro

Danny McNelis, Director Auction Relationships

5:15-5:30pm (15-min)

Wrap Up & What's Next

Penny Wanna, President - Auction Academy

6:30-9:00pm

WAAC Dinner & Draw

Friday – April 25th

7-8am

Breakfast on own

8am

Depart w/ luggage to WAAC host Auction

8:20am-11:30am

WAAC

11:45am

AA Bus departs for PHX Airport

******If you're staying for the entire WAAC – transportation to airport will be on your own.**

WAAC ends at 5:30pm