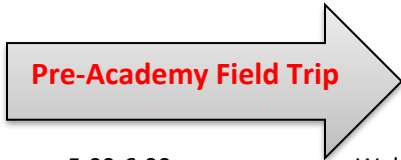


# Class Group 9

## Session 1 Detailed Agenda:

February 27 – Mar 1, 2025, Nashville, TN

### Thurs. – Feb 27<sup>th</sup>



**Advance sign up required:**

- 12:15pm** Depart Hotel for Nissan Tour
- 1:30pm** Nissan Manufacturing Plant Tour
- 2:30pm** Depart Nissan for Hotel

5:00-6:00pm

Welcome Reception & Social Hour w/ Auction Edge – Julie Warpool @ AE Corporate Offices

**Meridian C/D - back at hotel**

- 6:30pm Introductions w/ Pierre Pons, Penny Wanna, Jiles Wanna, Charlie Vogelheim
- 7-7:45pm Buffet Dinner
- 7:45pm Opening session
  - Pierre Pons, Auction Academy
  - Mark Coleman, CAR, ARA Executive Director / ARA - CAR & ACT Certification Intro
  - David Andrews, Dealers Auto Auction Group

### Fri. – Feb 28<sup>th</sup>

**Meridian A/B meeting room**

- Breakfast on your own
- 7:45am Meet in hotel lobby
- 8:00am Transportation to Manheim’s Nashville Auto Auction (*departing from hotel lobby*)
- 8:45-11:30am **Tour and meetings with key Manheim Nashville Departments**  
*(Comfortable, closed-toe shoes are recommended)*
- 11:30am Depart for Hilton Hotel
- 12:00-1:15pm Lunch (**Harpeth**) & Student headshots (**Cumberland**)
- 1:15-1:30pm Session begins – Group photo
- 1:30-1:40pm (10-min) Opening Remarks **Penny Wanna, Auction Academy**
- 1:40-2:30pm (50-min) Workplace Culture Prt. 1 **Eric Stevens, Littler Labor & Employment Law Solutions**
- 2:30-2:45pm Break
- 2:45-4:45pm (120-min) Workplace Culture Prt. 2 **Eric Stevens, Littler Labor & Employment Law Solutions**
- 4:45-5:00pm (15-min) Day 1 Wrap Up **Charlie Vogelheim, Auction Academy**
- 6:00-8:30pm Dinner event **“CAR BARN”** at Neveah Farm - home of **Willis & Joyce Johnson; Founder of Copart**  
**-Bus departs at 5:45**

### Sat. – Mar 1<sup>st</sup>

**Meridian A/B meeting room**

- 7:45am Breakfast Buffett open
- 8:00am Session Begins/Opening Remarks - **Working Breakfast**
- 8:10-8:45am (35-min) A.I. **Charlie Vogelheim, Auction Academy**
- 8:45-9:45am (60-min) Industry 101 **Pierre Pons, Auction Academy**
- 9:45-10:05am (20-min) Break & *check out of hotel room*
- 10:05-10:45am (40-min) Reconditioning **Becky Anderson CAR, CARS Recon**
- 10:45-10:55am (10-min) Break
- 10:55-11:35am (40-min) The “COX Family Tree” **Jeremy Robb, Lead Economist for Manheim**
- 11:35-12:15pm (40-min) Auction Academy Syllabus Part 2 **Penny Wanna & Pierre Pons, Auction Academy**
- Day 2 Wrap Up – What’s Next