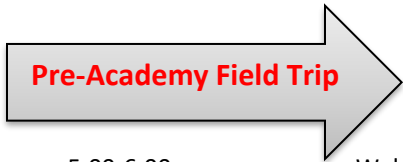


# Class Group 9

## Session 1 Detailed Agenda:

February 27 – Mar 1, 2025, Nashville, TN

### Thurs. – Feb 27<sup>th</sup>



**Advance sign up required:**

**12:15pm** Depart Hotel for Nissan Tour  
**1:30pm** Nissan Manufacturing Plant Tour  
**2:30pm** Depart Nissan for Hotel

5:00-6:00pm Welcome Reception & Social Hour w/ Auction Edge – Julie Warpool @ AE Corporate Offices

**Meridian C/D - back at hotel**

6:30pm Introductions w/ Pierre Pons, Penny Wanna, Jiles Wanna, Charlie Vogelheim, John Poteet  
 7-8:00pm Buffet Dinner  
 8:00pm Opening session  
 — Pierre Pons, Auction Academy (w/ AA video)  
 — ARA - CAR & ACT Certification intro w/ Mark Coleman, Executive Director IARA  
 Lauren Baker, Systems & Comm. Mg

### Fri. – Feb 28<sup>th</sup>

**Meridian A/B meeting room**

7:00am Breakfast Buffett open  
 7:45am Meet in hotel lobby  
 8:00am Transportation to Manheim’s Nashville Auto Auction (*departing from hotel lobby*)  
 8:45-11:30am **Tour and meetings with key Manheim Nashville Departments**  
 (*Comfortable, closed-toe shoes are recommended*)  
 11:30am Depart for Hilton Hotel  
 12:00-1:15pm Lunch (**Harpeth**) & Student headshots (**Cumberland**)  
 1:15-1:30pm Session begins – Group photo  
 1:30-1:40pm (10-min) Opening Remarks Penny Wanna, Auction Academy  
 1:40-2:30pm (50-min) Workplace Culture Prt. 1 Eric Stevens, Littler Labor & Employment Law Solutions  
 2:30-2:45pm Break  
 2:45-4:45pm (120-min) Workplace Culture Prt. 2 Eric Stevens, Littler Labor & Employment Law Solutions  
 4:45-5:00pm (15-min) Day 1 Wrap Up Charlie Vogelheim, Auction Academy  
 6:45-9:00pm Dinner event “**CAR BARN**” at Neveah Farm - home of **Willis & Joyce Johnson; Founder of Copart**  
 -Bus departs at 6:30

### Sat. – Mar 1<sup>st</sup>

**Meridian A/B meeting room**

7:45am Breakfast Buffett open  
 8:00am Session Begins/Opening Remarks - **Working Breakfast**  
 8:10-8:45am (35-min) Transformation of Transportation Charlie Vogelheim, Auction Academy  
 8:45-9:45am (60-min) Industry 101 Dave Blake, IAG  
 Lisa Franz, Big Valley Auto Auction  
 9:45-10:05am (20-min) Break & check out of hotel room  
 10:05-10:45am (40-min) Auction Edge Intro TBD, Auction Edge  
 10:45-10:55am (10-min) Break  
 10:55-11:35am (40-min) AutoIMS Intro TBD, AutoIMS  
 11:35-12:15pm (40-min) Auction Academy Syllabus Part 2 Penny Wanna & Pierre Pons, Auction Academy  
 Day 2 Wrap Up – What’s Next