



Westin Detroit Metropolitan Airport  
2501 Worldgateway Pl, Detroit, MI 48242

## Class Group 8

### Session 4 Detailed Agenda:

May 20-22, 2024 – Detroit, MI

#### Monday – May 20<sup>nd</sup>

##### Hotel meeting room – Flight Deck Lounge

6:30pm	Welcome Reception & Dinner
7:45pm	Opening session with Guest Speaker

#### Tuesday – May 21<sup>st</sup>

##### Hotel meeting room – Lindbergh B/C

##### 7-8:30am Open Breakfast – Armstrong room

Bring your vest



8:30am	Depart for Manheim Detroit Auto Auction
9-11am	Meet & tour w/ Key Manheim departments
11am	Return to Hotel

Noel Kitsch, GM  
Keith Winningham, AGM

##### 11:30-12:30pm Lunch at hotel – (Armstrong room) w/ Attila the Hun (held as lunch ends) – Pierre Pons, Founder/CEO, Auction Academy

12:30-3pm (2-hrs 30-min)	A Coach Approach: Proven Tools for Modern Leaders	Joe Miller, CAR, Success Coach
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##### 3-3:1pm \*Break

3:15-4pm (45-min)	OSHA Requirements & Safety Issues	Doug Holland, Direct Auction Svcs.
4-5pm (60-min)	Titles & Canadian Import Process	Tonya Price, FastLane Auto Exchange

6pm	Depart for Ford Rouge
6:45-9:30pm	Dinner outing Ford Rouge Factory Tour

#### Wednesday – May 22<sup>nd</sup>

##### Hotel meeting room – Lindbergh B/C

##### 8:00am Session begins – working breakfast

8:15-9am (45-min)	Auction Edge	Mark Phillips, SVP EDGE Pipeline
9-9:45am (45-min)	Montway Auto Transport	Dave Sutton, CAR, VP Business Development

##### 9:45-9:55am Break

9:55-10:25am (30-min)	SiriusXM Radio	Steve Solomon, Remarketing Consultant Automotive Remarketing Partnerships
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##### 10:25-10:35am Break

10:35-11:35am (60-min)	The “COX Family Tree”	Jeremy Robb, Business Intelligence
11:35am	What’s Next & Wrap-up	Penny Wanna, Auction Academy
11:45am	End session	