

## Class Group 8

### Session 2 Detailed Agenda:

November 6-9, 2023 – Scottsdale, AZ

#### Monday – Nov 6<sup>th</sup>

##### Hotel meeting room – Rainmakers Ballroom

6:30pm Welcome Reception & Dinner  
8:00pm Opening session with **Auction Academy Alumni, Special Guests G.R.O.W & Cherokee Media Group**

#### Tuesday – Nov 7<sup>th</sup>

##### Hotel meeting room – Mapmakers A & B

7:30am Breakfast open (in meeting room)  
8:00am Session begins  
8:15-11:30am Management by Strengths  
– A Team-building Program

##### 11:30am-12:45pm Lunch at Hotel – Marshal's Outpost

1:00-1:30pm (30-min) ADESA "Family Tree"  
1:30-2:00pm (30-min) UVEye – Automatic Vehicle Inspections

##### 2:00-2:15pm (15-min) Break

2:15-3:00pm (45-min) Auction Edge Intro  
3:00-3:45pm (45-min) AutoIMS Intro

##### 3:45-4:00pm (15-min)\*\* Break

4:00-4:30pm (30-min) U-Haul  
4:30-5:15pm (45-min) The Future of Automotive  
5:15-5:30pm (15-min) Wrap up & What's Next

7:00-10:00pm Social Evening "Drinks, Food Stations, & GLOW PUT" w/ Metro AA  
-On property at **Brittlebush**

David Ibarra, eLeaderTech, Inc.

Mike Caggiano, EVP, ADESA Operations  
Jamy Carpenter, Sr. Director of Bus Development

Kim Waterman, Sr. Account Manager  
Ann Cammarata, Vice President Client Success  
Dusti Daniel, Solutions Advisor  
Bo Boshell, Sr. Director Client Success

Melanie Glaze, Fleet Remarketing Manager  
Steve Greenfield, GP - Automotive Ventures  
Penny Wanna, President - Auction Academy

#### Wednesday – Nov 8<sup>th</sup>

8:00am



Bring your vest

Depart for Metro AA of Phx (est. drive time 35-min)

8:45-10:45am Arrive & get settled  
**Meet/Greet – F/L Metro Style - QA with:**  
-Jerry Stiver, GM -Steve Dulley, Controller (C7 Alumni)  
-Ron Kemp, FL Mgr. -Bill Westlake, Director-National Accounts  
**Tour facility**

10:45am

Return to hotel

11:30am-7pm

ATTEND NRC/Used Car Week  
-Pick up conference credentials  
-11:30am-1:30pm  
-Conference general sessions  
-5:30-7:30pm  
-7-10:00pm

Leadership Luncheon; WIR Honored  
see [Agenda - Used Car Week](#)  
Evening Reception  
After Hours Reception

#### Thursday - Nov 9<sup>th</sup>

7:30am-4pm

ATTEND Remainder of NRC/Used Car Week  
-7:30-8:30am  
-Conference general sessions  
-12:30-1:30pm  
-Conference general sessions  
-3-4:00pm

High Performance Auto Auctions Breakfast  
see [Agenda - Used Car Week](#)  
AR's 40 Under 40 Industry Awards Luncheon  
see [Agenda - Used Car Week](#)  
Used Car Week Wrap Party

Begin Departures.