



Westin Detroit Metropolitan Airport  
2501 Worldgateway Pl, Detroit, MI 48242

## Class Group 7

### Session 7 Detailed Agenda:

May 22-24, 2023 – Detroit, MI

#### Monday – May 22<sup>nd</sup>

##### Hotel meeting room – Flight Deck Lounge

- 6:30pm Welcome Reception & Dinner  
7:45pm Opening session with Guest Speaker  
– **Steve Kapusta**, Sr. Vice President w/ Ally Financial

#### Tuesday – May 23<sup>rd</sup>

##### Hotel meeting room – Lindbergh C

- 7-8:30am** **Open Breakfast – Armstrong room**
- 8:30am **Depart for Manheim Detroit Auto Auction**
- 9-11am Meet & tour w/ Key Manheim departments **Noel Kitsch, GM**  
**Keith Winningham, AGM**
- 11am **Return to Hotel**
- 11:30-12:30pm** **Lunch at hotel – (Armstrong room) w/ Special Guests** (panel Q/A to be held as lunch ends)  
– **Jackie Malik, CAR**, Remarketing Manager, w/ Credit Acceptance/VRS  
– **Tony Markel, CAR**, Remarketing Supervisor w/ Credit Acceptance/VRS
- 12:45-1:15pm Auction Edge **Mark Phillips, SVP EDGE Pipeline**
- 1:15-1:45pm Montway Auto Transport **Dave Sutton, VP Business Development**
- 1:45-2pm** **Break**
- 2-3pm Remarketing 101 **Dan Kennedy, CT Services LLC**
- 3-3:15pm** **Break**
- 3:15-4pm OSHA Requirements & Safety Issues **Doug Holland, Direct Auction Svcs.**
- 4-5pm Titles & Canadian Import Process **Tonya Price, FastLane Auto Exchange**
- 5:45pm **Depart for Ford Rouge**
- 6:30-9:00pm **Dinner outing Ford Rouge Factory Tour**

#### Wednesday – May 24<sup>th</sup>

##### Hotel meeting room – Lindbergh C

- 8:00am **Session begins – working breakfast**
- 8:15-11:30am Management by Strengths – A Team-building Program **David Ibarra, eLeaderTech, Inc.**
- 9:30-9:45am** **Break**
- 11:30am **Wrap-up**
- 11:45am **End session**