

Hilton Franklin Cool Springs  
601 Corporate Centre Drive, Franklin TN 37067

## Class Group 7

### Session 1 Detailed Agenda:

November 4-6, 2021 – Nashville, TN

#### Thurs. – Nov 4<sup>th</sup>



Advance sign up required:

**1:30pm** Depart Hotel for Nissan Tour  
**2:30pm** Nissan Manufacturing Plant Tour  
**3:30pm** Depart Nissan for Hotel

6:00-6:30pm	Welcome Reception –	<b>Rivers Ballroom</b>
6:30-6:45pm	Introductions	w/ Pierre Pons, Penny Wanna, Charlie Vogelheim
6:45-7:30pm	Buffet Dinner	
7:30pm	Opening session	<b>Pierre Pons, Auction Academy (w/ AA video)</b> <b>Tony Long, IARA Inro</b>

#### Fri. – Nov 5<sup>th</sup>

**Meridian A meeting room**

7:45am	Meet in hotel lobby	
8:00am	Transportation to Manheim’s Nashville Auto Auction <i>(departing from hotel lobby)</i>	
8:45-11:30am	<b>Tour and meetings with key Manheim Nashville Departments</b> <i>(Comfortable, closed-toe shoes are recommended)</i>	
11:30am	Depart for Hilton Hotel	
12:00-1:15pm	Lunch ( <b>Harpeth</b> ) & Student headshots ( <b>Cumberland</b> )	
1:15-2:15pm	Session begins – Group photo Auction Academy Syllabus Part 2 Guidebooks 101	<b>Penny Wanna, Auction Academy</b> <b>Charlie Vogelheim, Auction Academy</b>
2:15-2:30pm	Break	
2:30-5:30pm	Workplace Culture	<b>Eric Stevens, Littler Labor &amp; Employment Law Solutions</b>
6:30-10:00pm	Dinner Outing in Downtown Franklin @ Puckett’s Grocery	

#### Sat. – Nov 6<sup>th</sup>

**Meridian A meeting room**

7:45am	Breakfast Buffett open	
8:00am	Session Begins - Working Breakfast	
8:10-10:45am	OVE University	<b>Jeff Thomas, Rich Hardin, Randall Bannister, OVE</b>
9:30-9:45am	Break & check out of hotel room	
10:45-11:45am	Industry 101	<b>Dave Blake, DAA Seattle-MAG</b> <b>Pierre Pons, Auction Academy</b>
11:45-12pm	Wrap Up – What’s Next	<b>Penny Wanna, Auction Academy</b>