

Hilton Franklin Cool Springs  
601 Corporate Centre Drive, Franklin TN 37067

## Class Group 7

### Session 1 Detailed Agenda:

November 4-6, 2021 – Nashville, TN

#### Thurs. – Nov 4<sup>th</sup>

**Pre-Academy Field Trip**

1:30pm *Depart Hotel for Nissan Tour*  
2:30pm *Nissan Manufacturing Plant Tour*  
3:30pm *Depart Nissan for Hotel*

6:00-6:30pm Welcome Reception – **Rivers Ballroom**  
6:30-6:45pm Introductions w/ Pierre Pons, Penny Wanna, Charlie Vogelheim  
6:45-7:30pm Buffet Dinner  
7:30pm Opening session **Pierre Pons, Auction Academy (w/ AA video)**  
**Tony Long, IARA Inro**

#### Fri. – Nov 5<sup>th</sup>

**Meridian A meeting room**

7:45am Session Begins – **meet in Meridian A meeting room**  
8:00am Transportation to Manheim’s Nashville Auto Auction (*departing from hotel lobby*)  
8:45-11:30am **Tour and meetings with key Manheim Nashville Departments**  
*(Comfortable, closed-toe shoes are recommended)*  
11:30am Depart for Hilton Hotel  
12:00-1:15pm Lunch (**Harpeth**) & Student headshots (**Cumberland**)  
1:15-2:15pm Industry 101 **Dave Blake, DAA Seattle-MAG**  
**Pierre Pons, Auction Academy**  
2:15-2:30pm Break  
2:30-5:30pm Workplace Culture **Eric Stevens, Littler Labor & Employment Law Solutions**  
6:30-10:00pm Dinner Outing in Downtown Franklin @ Puckett’s Grocery

#### Sat. – Nov 6<sup>th</sup>

**Meridian A meeting room**

8:30am Session Begins - Working Breakfast  
8:45-11:15am OVE University **Jeff Thomas, Rich Hardin, Randall Bannister, OVE**  
10:00-10:20am Break & check out of hotel room  
11:15-11:40am Guidebooks 101 **Charlie Vogelheim, Auction Academy**  
11:40-11:55am Wrap Up – What’s Next **Penny Wanna, Auction Academy**