

Hilton Franklin Cool Springs  
601 Corporate Centre Drive, Franklin TN 37067

## Class Group 7

### Session 1 Detailed Agenda:

November 4-6, 2021 – Nashville, TN

#### Thurs. – Nov 4<sup>th</sup>

**Pre-Academy Field Trip**

**1:30pm**      *Depart Hotel for Nissan Tour*  
**2:30pm**      *Nissan Manufacturing Plant Tour*  
**3:30pm**      *Depart Nissan for Hotel*

6:00-6:30pm      Welcome Reception – **Rivers Ballroom**  
 6:30-6:45pm      Introductions, Pierre Pons  
 6:45-7:30pm      Buffet Dinner  
 7:30pm      **Opening session**      Pierre Pons, *Auction Academy (w/ AA video)*  
    Tony Long, *IARA Intro*

#### Fri. – Nov 5<sup>th</sup>

**Meridian C+D meeting room**

7:45am      Session Begins – **meet in Meridian C+D meeting room**  
 8:00am      Transportation to Manheim’s Nashville Auto Auction (*departing from hotel lobby*)  
 8:45-11:30am      **Tour and meetings with key Manheim Nashville Departments**  
    (*Comfortable, closed-toe shoes are recommended*)  
 11:30am      Depart for Hilton Hotel  
 12:00-1:15pm      Lunch & Student pictures  
 1:15-2:15pm      **Industry 101**      Dave Blake, *DAA Seattle-MAG*  
    Pierre Pons, *Auction Academy*  
 2:15-2:30pm      Break  
 2:30-5:30pm      **Workplace Culture**      Eric Stevens, *Littler Labor & Employment Law Solutions*  
 6:30-10:00pm      Dinner Outing in Downtown Franklin @ Puckett’s Grocery

#### Sat. – Nov 6<sup>th</sup>

**Meridian C+D meeting room**

8:30am      Session Begins - Working Breakfast  
 8:45-11:00am      **OVE University**      Peter Lavallee, *OVE*  
 10:00-10:30am      Break & check out of hotel room  
 11:00-11:30am      **Guidebooks 101**      Charlie Vogelheim, *Auction Academy*  
 11:30-11:45am      **Wrap Up**      Penny Wanna, *Auction Academy*