


Hilton – Franklin Cool Springs
601 Corporate Centre Drive, Franklin, TN 37067

Class Group 6

Session 1 Detailed Agenda:

May 16-18, 2019 - Nashville, TN

Thursday – May 16th

	<p>2pm Depart Hotel for Music City AA 3pm Music City AA Tour 4pm Depart Music City AA – Return to Hilton</p>
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<p>6:00-6:30pm 6:30-6:45pm 6:45-7:30pm 7:30pm</p>	<p>Welcome Reception Rivers Ballroom Introductions Buffet Dinner Opening session - Pierre Pons, Auction Academy - Tony Long, IARA - Class 5 Alumni Highlights</p>
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Friday – May 17th **Meridian A & B meeting room**

8:00am	Depart Hotel to Manheim’s Nashville Auto Auction (meet in hotel lobby)	
8:45-11:00am	Tour and meetings with key Manheim Nashville Departments <i>(Comfortable, closed-toe shoes are recommended)</i>	
11:00am	Depart Manheim – return to Hilton	
11:45-1:30pm	Lunch & Student pictures Harpeth meeting room	
1:30-2:10pm (40 min)	SmartAuction	Brent Ramels & Kevin Valimont, SmartAuction
2:10-2:25pm (15 min)	Break	
2:25-3:25pm (60 min)	Auction Edge	Julie Warpool, AuctionEdge
3:25-3:40pm (15 min)	Break	
3:40-4:20pm (40 min)	AutoIMS Technology	Joe Miller, AutoIMS
4:20-5:00pm (40 min)	Condition Report Writing 101	Dan Hinojosa Jr., ASI Auto Group, LLC
5:00-5:15pm (15 min)	Speaker Review / Wrap-up	Pierre Pons & Charlie Vogelheim, Auction Academy
6:15pm	Depart Hotel for Dinner Event	
6:30-9:30pm	Dinner Outing in Downtown Franklin at 55 South	

Saturday – May 18th **Meridian A & B meeting room**

8:00am-9am (60 min)	Auction Academy Syllabus & Website Review **Working breakfast	Pierre Pons & Penny Wanna, Auction Academy
9-10:00am (60 min)	Industry Overview	Pierre Pons, Auction Academy
10-10:30am (30 min)	Break & check out of hotel room	
10:30-11:15am (45 min)	Guide Books 101	Charlie Vogelheim, Auction Academy
11:15-11:30am	Wrap Up **What’s Next**	Penny Wanna, Auction Academy