



Westin Detroit Metropolitan Airport
2501 Worldgateway Pl, Detroit, MI 48242

Class Group 5

Session 7 Detailed Agenda:

October 15-17, 2018 – Detroit, MI

Monday – Oct 15th

Hotel meeting room – Vespucci-Byrd

- 6:30pm Welcome Reception & Dinner
- 7:45pm Opening session with Frank Hackett, **NAAA**

Tuesday – Oct 16th

Hotel meeting room – Lindbergh A

- 7-8:30am IARA CAR Testing
- 8:30am Depart for Manheim Detroit Auto Auction
- 9-11am Meet & tour w/ Key Manheim departments
- 11am Return to hotel
- 11:30-12:30pm Lunch at Hotel – w/ *Dan Kennedy, Jack Cooper*
- 12:30-2pm David Ibarra, Founder eLeaderTech & IBG, Inc.
“Management by Strengths . . . A Team Building Program”
- 2-2:15pm Break
- 2:15-3:15pm John Poteet, **Louisiana’s First Choice AA**
- 3:15-4:00pm Jason Alba, **Ally**
- 4:00-4:45pm Matt Arias, **Director of Manheim Arbitration, Manheim ATL**
- 5:45pm Depart for Ford Rouge
- 6:30-9:30pm **Dinner outing Ford Rouge Factory Tour, sponsored by Used Car News**

Wednesday – Oct 17th

Hotel meeting room – Lindbergh A

- 6:50am Depart for OnStar
- 7:45am OnStar & GM World Tours
- 9:30am Return to Hotel
- 10:15-10:45am Brunch @ hotel
- 10:45-11:30am Doug Holland, OSHA Requirements & Safety Issues, **Direct Auction Services**
- 11:30-12:15pm JD Glover, **ELITE Transport Services**
- 12:15pm Wrap-up

➤ **IARA CAR Testing – additional testing for anyone interested**