



Class Group 5

Session 5 Detailed Agenda:

April 16-18 2018 – Dallas, TX

Monday – Apr 16th

- 1:30pm Depart Embassy Suites for Santander Consumer USA / Chrysler Capital
- 2-4:30pm Tour & Session w/ **Santander's Brent Huisman**
- 4:30pm Return to Embassy Suites
- 6:00pm Depart Embassy Suites for Bobs Steakhouse
- 6:30-9pm Dinner hosted by Ben Lange, America's Auto Auction
 - *Dinner speakers **Ben Lange, America's AA***

Tuesday – Apr 17th

Hotel meeting room - CROSS TIMBERS

- 8-9am Deal Shield – Matt Belcher & Stu Dressler
- 9-9:45am United Auto Credit – Scott Mousaw
- 9:45-10am Break
- 10-10:45am Liquid Motors – Michael Daseke, CEO Internet Sales
- 10:45-11:45am American Honda Finance – Tom Toups
- 11:45-12:45pm Lunch at hotel – **Working Lunch**
 - **NIADA - Shaun Petersen, SVP of Legal & Government Affairs**
- 12:45pm Depart for Metro AA of Dallas
- 1:15-3pm Tour & meetings w/ Key Metro departments
- 3:00pm Return to hotel
- 3:30-5:30pm IARA Testing
- 6:00pm Depart for Top Golf
- 6:30pm-9pm: **Top Golf Dinner Outing - 3760 Blair Oaks, the Colony, TX 75056**

Wednesday – Apr 18th

Hotel meeting space - CROSS TIMBERS

- 7:00am Depart for Rail Transportation - UP (*Union Pacific*) Mesquite Auto Facility
- 8-11:15am Presentations & Tour with:
 - Jeff Grandstaff – Gold Star Resources, LLC*
 - Cody Poteat – LoUP Logistics*
 - Byron Willis – LoUP Logistics*
 - Armando – to lead facility tour*
- 11:15am Return to hotel
- 12-1:00pm Lunch at hotel – **Working Lunch**
 - **Attila the Hun & The Dirty Dozen - Pierre Pons, Auction Academy**
- 1-1:15pm Wrap-up
 - **IARA CAR Certification – additional testing for anyone interested**