

Class Group 5

Session 1 Detailed Agenda: April 6 - 8, 2017 - Nashville, TN

Thursday - April 6th



Pre-Academy Field Trip

2pm Depart Hotel for Nissan Tour
3pm Nissan Manufacturing Plant Tour
4pm Depart Nissan for Hotel

6:00-6:30pm Welcome Reception – **MORGAN meeting room**
 6:30-6:45pm Introductions, Pierre Pons
 6:45-7:30pm Buffet Dinner
 7:30pm **Opening session** with Pierre Pons, *Auction Academy*
 Guest Speaker *Tony Moorby – Industry ICON*

Friday - April 7th

8:00am Transportation to Manheim's Nashville Auto Auction (*meet in hotel lobby*)
 8:45-11:30am **Tour and meetings with key Manheim Nashville Departments**
(Comfortable, closed-toe shoes are recommended)
 11:30am Depart for Cool Springs Marriott
 12:30-1:30pm Lunch & Student pictures – **MUSTANG meeting room**
 Speaker: **Nissan Remarketing** – Jeremy Robb, *Nissan Motor Acceptance Corporation*
 1:30-2:45pm **Human Resources** – Kay Hudson, *CARS Recon Inc.*
 2:45-3:00pm Break
 3:00-3:30pm **Introductions + Website** – Randall McCathren & Penny Wanna, *Auction Academy*
 3:30-4:30pm **Technology - AutoIMS** – Joe Miller, *AutoIMS*
 4:30-5:00pm **Guide Books 101** – Charlie Vogelheim, *TPC Management Company*
 6:15-10:00pm Dinner Outing in Downtown Franklin at 55 South

Saturday - April 8th

9:00-10:00am **Academy Course & Industry Overview** - Pierre Pons, *Auction Academy*
 – **MUSTANG meeting room**
 10:00-10:30am Break & check out of hotel room
 10:30-11:30am **Used Car Guidebooks and Vehicle Valuation** – Anil Goyal, *Black Book*
 11:30-12:00pm **Wrap Up**
 Noon Box Lunches - Depart