



Westin Detroit Metropolitan Airport
2501 Worldgateway Pl, Detroit, MI 48242

Class Group 5

Session 7 Detailed Agenda:

October 15-17, 2018 – Detroit, MI

Monday – Oct 15th

Hotel meeting room – Vespucci-Byrd

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| 6:30pm | Welcome Reception & Dinner |
| 7:45pm | Opening session with Jason Alba, <i>Ally</i> & Frank Hackett, <i>NAAA</i> |

Tuesday – Oct 16th

Hotel meeting room – Lindbergh A

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| 7-8:30am | IARA CAR Testing |
| 8:30am | Depart for Manheim Detroit Auto Auction |
| 9-11am | Meet & tour w/ Key Manheim departments |
| 11am | Return to hotel |
| 11:30-12:30pm | Lunch at Hotel |
| 12:30-2pm | David Ibarra, Founder eLeaderTech & IBG, Inc.
<i>"Management by Strengths . . . A Team Building Program"</i> |
| 2-2:15pm | Break |
| 2:15-3pm | John Poteet, <i>Louisiana's First Choice AA</i> |
| 3-3:45pm | JD Glover, <i>ELITE Transportation Services</i> |
| 3:45-4:30pm | Matt Arias, <i>Director of Manheim Arbitration, Manheim ATL</i> |
| 6:00pm | Depart for Ford Rouge |
| 6:30-9:00pm | Dinner outing Ford Rouge Factory Tour, sponsored by <i>Used Car News</i> |

Wednesday – Oct 17th

Hotel meeting room – Lindbergh A

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| 7:30 | Depart for OnStar |
| 8-10:30am | OnStar |
| 10:30am | Return to Hotel |
| 11-11:45am | Charlie Vogelheim, <i>Auction Academy</i> |
| 12pm | Lunch & Wrap-up
➤ <i>IARA CAR Testing – additional testing for anyone interested</i> |